

Pop-Up Event Commission Payouts (4-1-2018)

CHARTER SPECTRUM COMMISSIONS:

TRIPLEPLAY (TP).....	\$200
TV + PHONE (TVp)	\$100
TV + INTERNET (TVi)	\$100
INTERNET + PHONE (ip)	\$50
TV ONLY(TV).....	\$50
INTERNET ONLY (I).....	\$20

Dealers that have a churn ratio above 50% will be terminated automatically.

Dealers that have a churn ratio 30% or high can be subject to termination.

10% CB hold against churn during first 3 months, refunded to dealer in 3 months if churn is less than 50%

It is required all customers go on auto pay with our call center after install. If they do not for what ever reason, you will be charged back \$50 per Triple Play. (Non-Triple Play orders not affected)

Great Bundle Commissions

Double Play	\$100
Triple Play	\$200

Customer Pays 3 months with Autopay

TV and Internet for \$89.98 per month
TV, Internet, and Phone for \$89.97 per month

30 Day Charge Back Period; Paid weekly

StarCourse Commission Payouts (4-1-2018)

CENTURYLINK COMMISSIONS:

PRISM-VIDEO	\$100
Broadband Up to 786K	\$10
Broadband Up to 1.5Mbps	\$25
Broadband 3 to 7Mbps	\$60
Broadband 8Mbps+	\$80
Local Wireline Service	\$25
Local Wireline Service Pak	\$50
Triple Play Bonus	\$50
Double Play Bonus	\$25

Premier, Preferred, Saver, Starter

Dealers that have a churn ratio 30% or higher can be subject to termination.

10% CB hold against churn during first 4 months, refunded to dealer in 4 months with churn fund rule.

Great Bundle Commissions

PRISM VIDEO	\$100
Broadband 8Mbps+	\$80
Home Phone Service Pak	\$50
CenturyLink TP Bonus	\$50

Customer Pays 2 years with Autopay

165+ Channels 10 MBPS Internet	\$149.99
215+ Channels 10 MBPS Internet	\$164.99
320+ Channels 10 MBPS Internet	\$179.99
350+ Channels 10 MBPS Internet	\$214.99

TOTAL\$250

CENTURYLINK BUSINESS COMMISSIONS:

Broadband Up to 1.5Mbps	\$60
Broadband 3 to 7Mbps	\$75
Broadband 12Mbps	\$100
Broadband 20Mbps	\$100
Broadband 40Mbps	\$100
Local Wireline Service	\$25
Local Wireline Service Pak	\$60
Additional Lines	\$25

60 Day Charge Back Period; Paid next Month first Tuesday after 7th

Pop-Up Event Commission Payouts (4-1-2018)

COMCAST XFINITY COMMISSIONS:

TV-VIDEO\$80
 Internet Extreme or Blast\$50
 Internet Performance or Pro\$20
 Voice\$15
 Home Security\$75

Premier, Preferred, Saver, Starter

Dealers that have a churn ratio 30% or higher can be subject to termination.

10% CB hold against churn during first 4 months, refunded to dealer in 4 months with churn fund rule.

Great Bundle Commissions

Video\$80
 Internet Extreme or Blast\$50
 Home Security\$75

Customer Pays 2 years with Autopay

140+ Channels 100 MBPS Internet \$99.99
 220+ Channels 100 MBPS Internet \$119.99
 230+ Channels 150 MBPS Internet \$139.99
 260+ Channels 150 MBPS Internet \$159.99
 Vonage Phone \$9.95/month Unlimited calling

Vonage Phone\$75

TOTAL\$280

120 Day Charge Back Period; Paid Bi-Weekly

StarCourse Commission Payouts (4-1-2018)

RELIANT ENERGY:

2 Year Agreement.....100

DIRECT ENERGY:

FCP.....75

Vonage: (30 Day Chareback Period; Paid Monthly)

Inventory Sale.....100

call center.....50

Buckeye CableSystem: (120 Day Chareback Period; Paid Monthly)

Cable Digital Services.....20

Cable High Speed Internet.....15

Voip Telephone Services.....20

Cable One: (120 Day Chareback Period; Paid Monthly)

Cable Digital Services.....15

Cable High Speed Internet.....15

Voip Telephone Services.....15

Cincinatti Bell: (120 Day Chareback Period; Paid Monthly)

DSL Internet Zoomtown Lite.....10

DSL Internet Zoomtown (Direct or Advantage).....20

Fiber Internet 10-50MB Fioptics Internet.....25

Fiber Internet 100MBS-1Gbps Fioptics.....35

Fiber TV Basic TV.....5

Fiber TV Preferred TV.....15

Fiber TV Elite TV.....20

Fiber TV Max TV.....25

POTS.....5

COX: (120 Day Chareback Period; Paid Monthly)

Cable internet Value/Essential (1.5-3Mb).....10

Cable Internet Preferred (8Mbps).....17

Cable Internet Premier (12Mbps).....20

Cable New Digital Video.....20

Cable Upgrade: Basic Cable to Digital or HD.....10

Cable Digital to HD.....5

VOIP.....20

HUGHESNET: (6 Month Chareback Period; Paid Weekly)

Internet.....75

Voice.....15

International.....15

International Unlimited.....20

EXCEDE: (6 Month Chareback Period; Paid Weekly)

Internet.....75

Voice.....15

EARTHLINK: (120 Day Chareback Period; Paid Monthly)

Cable Internet.....	20
DSL Internet.....	20
Dial up Internet.....	10

MEDIACOM: (120 Day Chareback Period; Paid Monthly)

Cable Digital Services.....	20
Cable High Speed Internet.....	15
Voip Telephone Services.....	20

OPTIMUM: (120 Day Chareback Period; Paid Monthly)

Cable Digital Services.....	15
Cable High Speed Internet.....	15
Voip Telephone Services.....	10

TDS: (120 Day Chareback Period; Paid Monthly)

Satellite HD TV Video.....	20
Cable High Speed Internet.....	15
Home Phone.....	5

WINDSTREAM: (120 Day Chareback Period; Paid Monthly)

Satellite HD TV Video.....	20
DSL High Speed Internet.....	15
Home Phone.....	10

WOW: (120 Day Chareback Period; Paid Monthly)

Cable Digital Cable.....	25
High Speed Internet.....	20
VOIP Phone.....	15

MOBILE SERVICES:

SPRINT, AT&T,T-MOBILE.....	35
VERIZON.....	25

StarCourse Commission Payouts (4-1-2018)

DIRECTV

VIDEO:

Any Pak.....	\$150
20+ Video Orders per month bonus each sale.....	50

BROADBAND:

AT&T OR CenturyLink.....	75
Other Telcos with DirecTV.....	25

VOICE:

Wirless Bundle (Modile)	50
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DirectTV Business:

BUSINESS SELECT PACK Business/ Private.....	100
BUSINESS ENTERTAINMENT PAK Business & Private..	150
BUSINESS XTRA PACK Business & Private.....	200
BUSINESS SELECT™ PACK Public.....	100
COMMERCIAL ENTERTAINMENT PACK Public.....	200
COMMERCIAL XTRA™ PACK Public	100
COMMERCIAL CHOICE® Public.....	200
COMMERCIAL CHOICE® PLUS Public.....	250
COMERCIAL ÓPTIMO MÁS PAK Biz & Private, Public..	100
COMERCIAL MÁS ULTRA™ PACK Public.....	150
SONICTAP® MUSIC SERVICE.....	25
2016 NFL SUNDAY TICKET.....	35
ESPN College Extra.....	30
MLB EXTRA INNINGSs.....	30
NBA LEAGUE PASS™	15
NHL® CENTER ICE.....	15

Triple Play Example:

DirectTV Video.....	150
AT&T or CenturyLink Broadband.....	75
Wireless Phone.....	50
Total	275

6 Month Graduated Charge Back Period; Paid Weekly

AT&T

BROADBAND:

DSL Internet (Line share) Ultra / Express (1.5Mb).....	24
DSL Internet (Line share) Extreme (3.0Mb+).....	28
DSL Internet (Direct) Express (1.5Mb).....	23
DSL Internet (Direct) Pro/Elite (3Mb+).....	26
IPDSL Internet Express (1.5Mbps).....	35
IPDSL Internet Pro/Elite (3Mb+).....	42
IPDSL Internet Max (12Mbps).....	54
IPDSL Internet Max Plus/Turbo (18Mb+).....	52
U-verse (data) Express (1.5Mbps).....	35
U-verse (data) Pro/Elite/Max (3-12Mb).....	42
U-verse (data) Max Plus/Turbo/Power (18Mb+).....	52

VIDEO:

U-verse (video) U-Family & U100.....	26
U-verse (video) U200 & U200 Latino.....	51
U-verse (video) U300+.....	54

VOICE:

U-verse VOIP 200/250/Unltd/Intl.....	23
POTS Complete Choice Basic & Enhanced, All Distance.	7

AT&T Business:

Access Lines (POTS) - each Line.....	75
AT&T Phone - each line.....	85
DSL - any speed.....	50
AT&T Internet.....	125
AT&T Business Fiber.....	200

Triple Play Example:

U200 Video.....	54
IPDSL Internet Pro/Elite (3Mb+).....	42
U-verse VOIP 200/250/Unltd/Intl.....	23
Total	119

6 Month Graduated Charge Back Period; Paid Weekly

StarCourse Commission Payouts (4-1-2018)

AMERITECT SECURITY COMPENSATION:

Protect America 19.99/mo Package.....	\$250
Vivint Smart Home.....	300
Vivint Smart Home Video.....	350

BONUSES:

Vivint Extra Equipment 500.....	\$0
Vivint Extra Equipment 1200.....	20
Vivint Extra Equipment 1400.....	40
Vivint Extra Equipment 1600.....	70
Vivint Extra Equipment 1800.....	90
Vivint Extra Equipment 2000.....	120
Vivint Extra Equipment 2250.....	150
Vivint Extra Equipment 2500.....	200
Vivint Extra Equipment 2600.....	250

Customer Example:

Vivint Smart Home Video.....	350
Extra Equipment Bonus.....	250

Equipment:

Control Panel, Motion Detector, 2 door Connectors.....	\$549.99
2 Smoke Detectors.....	138.98
1 CO2 Detector.....	69.99
2 Lamp/Appliance Modules.....	99.98
Amazon Echo.....	179.99
Smart Door Lock.....	159.99
1 Door Bell Camera.....	199.99
2 Indoor Cameras.....	399.98
Space Monkey.....	249.99
2 Outdoor Cameras.....	599.98
Installation of 2 Outdoor Cameras.....	198.98
Vivint Element Thermostat.....	149.99
Garage Door Controller.....	99.99
Glass Break Sensor.....	69.99
Key Fob.....	34.99
Yard Sign.....	9.99
Net Total.....	3,012.80
Total with \$300 AprilDiscount.....	\$2,712.80

DISCOUNT APPLIED/REDUCTION IN COMMISSIONS:

\$0-\$100.....	0
\$101-\$300.....	DOLLAR FOR DOLLAR

MONTHLY HOLD BACK

Holdback.....	\$50
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30 Day Charge Back Period; Paid Weekly

Customer Pays:

\$49/mo
\$45.22/mo for 60 months til paid off with 0 interest or
\$64.59/mo for 42 months til paid off with 0 interest

FRONTIER COMMISSIONS:

New Internet - Legacy

Vantage Internet Extreme.....	\$90
Vantage Internet Velocity	100
Broadband Power/Vantage Internet Power	90
Broadband Max Turbo/Vantage Internet Elite	80
Broadband Max Plus/Vantage Internet Plus	75
Broadband Ultimate/Ultimate Plus	75
Broadband Ultra/Ultra Plus	70
Broadband Max/MaxUltra/VantageInternetUltra	60
Broadband Lite	50
Broadband Pro	50
Fios 1Gig/Fiberhouse 1G/VantageFiber 1G/100	350
Fios 500/FiberHouse 500/Vantage Fiber 500/50	250
Fios 150/Fiberhouse 150/Vantage Fiber 150/150	200
Fios 100/Fiberhouse 100/Vantage Fiber 100/100	150
Fios 75/Fiberhouse 75/Vantage Fiber 75/75	100
Fios 50/Fiberhouse 50/Vantage Fiber 50/50.....	90
Fios 30/Fiberhouse 30/Vantage Fiber 30/30	75

New Phone - Legacy

Frontier Voice Unlimited and International	75
Frontier Voice 200	50
Digital Phone Unlimited	65
Digital Phone Essentials	40

New Video - Legacy

Dish through Frontier	\$50
Frontier TV U450/Vantage TV Ultimate	140
Frontier TV U300/Vantage TV Extreme	100
Frontier TV U200/Vantage TV Prime	75
Frontier TVUfamily	60
Frontier TV Ubasic	20
Fios TV Ultimate	60
Fios TV Extreme	60
Fios TV Prime	60
Fios HD Set Top Box (not valid with Vantage TV)	10

New Internet - Legacy

Lite	\$55
Max	60
Ultra/Ultra Plus	90
Ultimate/Ultimate Plus	100
Extreme/Extreme Plus	125
Max Ultra	75
Max Plus	200
Max Turbo	350
Power	400
FiOS 15/FiberOffice 15	75
FiOS 35/FiberOffice 35	100
FiOS 75/FiberOffice 75	150
FiOS 150/FiberOffice 150	275
FiOS 500/FiberOffice 500	600
FiOS 1Gig/GigaOffice 1Gig	800

New Phone - Legacy

Per New FSUV Voice Line (max 15 lines)	\$50
VoIP	50

Dealers that have a churn ratio 30% or higher can be subject to termination.

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Triple Play Bundles:

Frontier TV U200/Vantage	\$75
Fios 30/Fiberhouse 30/Vantage Fiber 30/30... ..	75
Frontier Voice Unlimited and International.....	75

TOTAL.....\$225

Customer pays \$85/month

FRONTIER COMMISSIONS:

New Internet - California/Texas/Florida

FIOS 500/500	\$350
300/300	250
FIOS 150/150	100
FIOS 100/100	95
FIOS 75/75	95
FIOS 50/50	75
Copper Internet	30
Copper Internet Enhanced	25

New Phone - California/Texas/Florida

Frontier Freedom	\$50
Frontier FIOS Digital Voice	75
Regional Essentials	40

New Video - California/Texas/Florida

Fios TV Ultimate	\$75
Fios TV Extreme	60
Fios TV Preferred HD	50
Fios TV Custom	50
Fios TV Local	10
Fios TV Mundo	30
Fios TV Mundo Total	40
Fios HD Set Top Box	10
Premium Content PKG \$.....	0

One Rate

Upgrade - Legacy and California/Texas/Florida

Broadband	\$10
2nd Line Connect	25
Voice	15

One Rate

Secure - Legacy and California/Texas/Florida

Computer Security.....	\$10
Content Anywhere - 10GB storage	10
Content Anywhere - 25GB storage add-on	10
Content Anywhere - 50GB storage add-on	10
Content Anywhere - 100GB storage add-on	15
Identity Protection	15
Identity Security Bundle	15
Premium Tech Support	20
Personal Security Bundle	10
Personal Security Plus Bundle	15
Personal Security Ultimate Bundle	25
Premier Protection Bundle	25
Personal Devise Protection	15
Personal Multi Devise Protection	15
Whole Home Protection	15

New Internet - California/Texas/Florida

up to 1M	\$40
3M	50
10-15M	75
FiOS 25/25	65
FIOS 50/50	100
FIOS 75/75	110
FIOS 150/150	200
FIOS 300/300	300
FIOS 500/500	400

New Phone - California/Texas/Florida

Freedom	\$75
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Dealers that have a churn ratio 30% or higher can be subject to termination.

10% CB hold against churn during first 4 months, refunded to dealer in 4 months with churn fund rule.

Triple Play Bundles:

FIOS TV Extreme HD 325+ Channels	\$60
FIOS 100/100 Internet.....	95
Frontier FIOS Digital Voice	75
TOTAL	\$225

Customer pays \$85/month

60 Day Charge Back Period; Paid Bi-Weekly