

StarCourse Commission Payouts (8-22-2017)

CHARTER COMPENSATION:	Pts	BasicPay	Agent	Director
TRIPLE PLAY (TP)	3	150	180	210
TV + PHONE (TVp)	2	50	70	90
TV + INTERNET (TVi)	2	50	70	90
TV (TV)	1	25	35	45
INTERNET + PHONE (ip)	1	10	20	30
INTERNET (i)	1	1	11	21
COMCAST COMPENSATION:				
TP (Premier,Blast,Security)	3	180	210	240
COMCAST VIDEO:				
Premier	1	40	50	60
Preferred Plus	1	30	40	50
Preferred	1	20	30	40
Starter	1	10	20	30
COMCAST BROADBAND:				
Blast	1	25	35	45
Performance Plus	1	15	25	35
Performance Starter	1	1	11	21
COMCAST VOICE:				
Unlimited	1	1	11	21
COMCAST SECURITY:				
Home Security	1	75	85	95
COMCAST BONUSES:				
Triple Play	40	40	40	40
Double Play	20	20	20	20
DirecTV COMPENSATION:				
TP (DirecTV. AT&T or C-link Internet,Vonage)	3	340	370	400
DirecTV Activation (any pak)	1	180	190	200
Internet AT&T or CenturyLink	1	80	90	100
other bunbled provider	1	10	20	30

AMERITECT COMPENSATION:

\$19.99/mo land-line Package	1	250	260	270
Vivint Smart Home	1	250	260	270
Vivint Smart Home Video	1	350	360	370
Vivint Extra Equipment 500	0	0	0	0
Vivint Extra Equipment 1200	1	0	10	20
Vivint Extra Equipment 1400	2	0	20	40
Vivint Extra Equipment 1600	3	0	30	60
Vivint Extra Equipment 1800	4	0	40	80
Vivint Extra Equipment 2000	5	0	50	100
Vivint Extra Equipment 2250	6	0	60	120
Vivint Extra Equipment 2500	7	0	70	140
Vivint Extra Equipment 2600	8	0	80	160

RELIANT ENERGY:

2 Year Agreement	1	80	90	100
------------------	---	----	----	-----

DIRECT ENERGY:

FCP	1	50	60	70
-----	---	----	----	----

Vonage:

1 Year Agreement \$9.99/month	1	50	60	70
inventory item (\$25)	1	80	90	100

HughesNet:

1 Year Agreement	1	80	90	100
------------------	---	----	----	-----

Exede Internet Satellite:

1 Year Agreement	1	80	90	100
------------------	---	----	----	-----

CENTURYLINK

TP (Prism TV,8M+ internet,Local line Pak)	1	180	210	250
HIGH SPEED INTERNET:				
286 K	1	1	11	21
1.5 M	1	30	40	50
3M-7M	1	50	60	70
8M+	1	70	80	90
VOICE:				
Main	1	5	15	25
Additional Line	1	5	15	25
Local Wireline w/Service Package	1	30	50	60
VIDEO:				
Prism TV	1	80	90	100
BUSINESS HIGH SPEED INTERNET:				
1.5 M	1	45	55	65
3M-7M	1	60	70	80
12M	1	80	90	100
20M	1	80	90	100
40M	1	80	90	100
BUSINESS VOICE:				
Business Local Wireline w/Service Package	1	50	60	70
Qwest Business Long Distance Plan	1	5	15	25

AT&T RESIDENTIAL

TP (TV450,75+ internet,Vonage)	3	250	280	310
--------------------------------	---	-----	-----	-----

BROADBAND:

Internet Basic 768kps	1	5	15	25
Internet Basic 1.5	1	25	35	45
Internet Basic 3	1	30	40	50
Internet Basic 5 / Internet Basic	1	40	50	60
Internet 10 / Internet 12	1	50	60	70
Internet 18	1	60	70	80
Internet 24 / Internet 25	1	75	85	95
Internet 45 / Internet 50	1	80	90	100
Internet 75 and Above	1	100	110	120
DSL Lite/Basic (768kps)	1	1	11	21
DSL Ultra/Express (1.5Mb)	1	5	15	25
DSL Extreme/Pro (3Mb)	1	10	20	30
DSL Extreme/Elite (6Mb)	1	15	25	35

VOICE:

AT&T Phone 200/250	1	5	15	25
AT&T Phone Unlimited/Int'l/Mexico	1	10	20	30
Complete Choice Basic/Enhanced	1	1	11	21
All Distance	1	1	11	21

VIDEO:

Fiber HD-TV U-Family/U100	1	10	20	30
Fiber HD-TV 200+	1	50	60	70
Fiber HD-TV 300	1	60	70	80
Fiber HD-TV 450	1	70	80	90

AT&T BUSINESS

BROADBAND:

DSL Express (1.5Mb)	1	20	30	40
DSL Pro (3Mb)	1	25	35	45
DSL Elite (6Mb)	1	35	45	55
Standalone DSL Express (1.5Mb)	1	15	25	35
Standalone DSL Pro (3Mb)	1	20	30	40
Standalone DSL Elite (6Mb)	1	25	35	45
Uverse IPDSL Express (1.5Mb)	1	75	85	95
Uverse IPDSL Pro (3Mb)	1	90	100	110
Uverse IPDSL Elite (6Mb)	1	95	105	115
Uverse IPDSL Max (12Mb)	1	100	110	120

COMMISSIONS

Uverse IPDSL Max Plus (18Mb)

1 105 115 125

VOICE:

ATT Business Local Calling

1 1 11 21

ATT Business Unlimited Calling

1 15 25 35

UVERSE TV:

Fiber HD-TV Business

1 50 60 70

FRONTIER:

TP (U450TV,Fios 150, Fios Digital Voice)	3	140	170	200
New Internet Legacy				
Vantage Internet Extreme	1	80	90	100
Vantage Intenet Velocity	1	90	100	110
Broadband Power/Vantage Internet Power	1	80	90	100
Broadband Max Turbo/Vantage Internet Elite	1	80	90	95
Broadband Max Plus/Vantage Internet Plus	1	65	75	85
Broadband Ultimate/Ultimate Plus	1	65	75	85
Broadband Ultra/Ultra Plus	1	60	70	80
Broadband Max/Max Ultra/Vantage Internet Ultra	1	50	60	70
Broadband Lite	1	45	55	65
Broadband Pro	1	45	55	65
Fios 1Gig/Fiberhouse 1 G/Vantage Fiber 1G/100	1	300	310	325
Fios 500/FiberHouse 500/Vantage Fiber 500/50	1	230	240	250
Fios 150/Fiberhouse 150/Vantage Fiber 150/150	1	180	190	200
Fios 100/Fiberhouse 100/Vantage Fiber 100/100	1	130	140	150
Fios 75/Fiberhouse 75/Vantage Fiber 75/75	1	105	115	125
Fios 50/Fiberhouse 50/Vantage Fiber 50/50	1	80	90	100
Fios 30/Fiberhouse 30/Vantage Fiber 30/30	1	55	65	75
New Internet - California/Texas/Florida				
FIOS 500/500	1	305	315	325
FIOS 300/300	1	230	240	250
FIOS 150/150	1	80	90	100
FIOS 100/100	1	75	85	95
FIOS 75/75	1	75	85	95
FIOS 50/50	1	60	70	80
Copper Internet	1	15	25	35
Copper Internet Enchanced	1	30	40	50
New Phone - Legacy Sales per Month Sales per Month Regular Rates				
Frontier Voice Unlimited and International	1	55	65	75
Frontier Voice 200	1	30	40	50
Digital Phone Unlimited	1	50	60	70
Digital Phone Essentials	1	20	30	40
New Phone - California/Texas/Florida				
Frontier Freedom	1	40	50	60

Frontier FIOS Digital Voice	1	55	65	75
Regional Essentials	1	25	35	45

New Video

Dish through Frontier (Don't do it)	1	40	50	60
Frontier TV U450/Vantage TV Ultimate	1	105	115	125
Frontier TV U300/Vantage TV Extreme	1	80	90	100
Frontier TV U200/Vantage TV Prime	1	60	70	80
Frontier TVUfamily	1	45	55	65
Frontier TV Ubasic	1	5	15	25
Fios TV Ultimate	1	45	55	65
Fios TV Extreme	1	45	55	65
Fios TV Prime	1	45	55	65

New Video - California/Texas/Florida

Fios TV Ultimate	1	55	65	75
Fios TV Extreme	1	45	55	65
Fios TV Preferred HD	1	40	50	60
Fios TV Custom	1	40	50	60
Fios TV Mundo	1	10	20	30
Fios TV Mundo Total	1	20	30	40

Bundle - Legacy and California/Texas/Florida

Double Play Pkg with Term		20	20	20
Triple Play Pkg with Term		25	25	25

Upgrade - Legacy and California/Texas/Florida

Broadband		10	10	10
2nd Line Connect		25	25	25
Voice		15	15	15

Secure - Legacy and California/Texas/Florida

Computer Security		10	10	10
Content Anywhere - 10GB storage		10	10	10
Content Anywhere - 25GB storage add-on		10	10	10
Content Anywhere - 50GB storage add-on		10	10	10
Content Anywhere - 100GB storage add-on		15	15	15
Identity Protection		15	15	15
Identity Security Bundle		15	15	15
Premium Tech Support		20	20	20
Personal Security Bundle		10	10	10

Personal Security Plus Bundle	15	15	15
Personal Security Ultimate Bundle	30	30	30
Premier Protection Bundle	30	30	30
Personal Devise Protection	15	15	15
Personal Multi Devise Protection	15	15	15
Whole Home Protection	15	15	15

New Internet - Legacy

Lite	1	40	50	60
Max	1	45	55	65
Ultra/Ultra Plus	1	70	80	90
Ultimate/Ultimate Plus	1	80	90	100
Extreme/Extreme Plus	1	110	120	130
Max Ultra	1	60	70	80
Max Plus	1	205	215	225
Max Turbo	1	265	275	285
Power	1	295	305	315
FiOS 15/FiberOffice 15	1	60	70	80
FiOS 35/FiberOffice 35	1	80	90	100
FiOS 75/FiberOffice 75	1	130	140	150
FiOS 150/FiberOffice 150	1	230	240	250
FiOS 500/FiberOffice 500	1	230	240	250
FiOS 1Gig/GigaOffice 1Gig	1	680	690	700
New Internet - California/Texas/Florida				
up to 1M	1	25	35	45
3M	1	40	50	60
5M	1	55	65	75
7M	1	70	80	90
10-15M	1	80	90	100
FiOS 25/25	1	65	75	85
FiOS 50/50	1	80	90	100
FiOS 75/75	1	85	95	105
FiOS 150/150	1	160	170	180
FiOS 300/300	1	250	260	270
FiOS 500/500	1	380	390	400

New Phone - Legacy

Per New FSUV Voice Line (max 15 lines)	1	45	55	65
VoIP	1	50	60	70

New Phone - California/Texas/Florida

Freedom	1	65	75	85
---------	---	----	----	----

COX

TP (Video, Internet, Vonage)	3	125	155	185
Video	1	15	25	35
internet	1	20	30	40
Voice	1	10	20	30

Mediacom

TP (Video, Internet, Vonage)	3	100	130	160
Video	1	15	25	35
internet	1	5	15	25
Voice	1	10	20	30

WOW

TP (Video, Internet, Voice)	3	50	80	110
Video	1	15	25	35
internet	1	15	25	35
Voice	1	20	30	40

optimum

TP (Video, Internet, Vonage)	3	106	136	166
Video	1	15	25	35
internet	1	1	11	21
Voice	1	15	25	35
Single Internet	1	15	25	35

Cincinatti Bell

TP (Fber Max TV, 100 Mbs +Internet, Vonage)	3	140	170	200
DSL INTERNET	1	10	20	30
Fiber Internet 100 Mbps - 1 Gig	1	35	45	55
Fiber Internet 10-50 Mbps	1	20	30	40
Fiber Preferred TV	1	5	15	25
Fiber Max TV	1	25	35	45
Fiber Elite TV	1	10	20	30

TDS

TP (Video, Internet, Vonage)	3	95	125	155
Video	1	10	20	30
internet	1	5	15	25
Voice	1	1	10	21

Buckeye

TP (Video, Internet, Vonage)	3	100	130	160
Video	1	15	25	35
internet	1	5	15	25
Voice	1	15	25	35

CableOne

TP (Video, Internet, Vonage)	3	90	120	150
Video	1	5	15	25
internet	1	5	15	25
Voice	1	1	11	21

Windstream

TP (DirecTV, 75+ Mb Internet, Vonage)		230	260	290
6 mb internet	1	35	45	55
10-49 mb internet	1	45	55	65
50-74 mb internet	1	60	70	80
75+ mb internet	1	70	80	90

Earthlink

internet	1	10	20	30
----------	---	----	----	----

Wireless Phone Activations

Sprint	1	25	35	45
AT&T	1	40	50	60

ProMasters Home Services:

Lawn Care	1	25	35	45
Maid Service	1	25	35	45
Pest Control	1	25	35	45
Pool Care	1	25	35	45
Home Health Care	1	25	35	45

Commissions are Potential Pay

Bonus Points are for selling in Market Areas where average household income is above \$40,000/year

(Lose one bonus point for not reporting correct email or phone number of customer)